

Purchasing Power Lines

Tap into the leveraged purchasing power of the DOE complex.

Volume 4

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In This Issue:

SQIG & ICPT Partnership	1
Computers Through ICPT	2
Internet Sales Agreements	2
New ICPT Agreements	2
Working ICPT Sub Teams	3
Utilization of ICPT Agreements by Subcontractors	4

Supplier Quality Information Group (SQIG) and ICPT A Successful Partnership

Over a year ago, in a proactive attempt to effectively utilize Quality and Procurement resources for national DOE contractor purchases, respective members of SQIG and ICPT Steering Committees created a flowchart that future teams could use in support of Basic Ordering Agreements (BOA). (The flowchart details are available at: <http://www.hanford.gov/pmm/icpt/sourcing.html>)



SQIG has several significant responsibilities outlined in this flowchart:

- assisting Procurement staff and requisitioners in developing quality-related requirements
- evaluating potential supplier technical and capabilities and quality programs
- monitoring contractor performance after contract award

A recent success in this teaming arrangement was evidenced when a team was formed to establish a BOA for Beryllium Lymphocyte Proliferation Testing (BeLPT). Several SQIG members joined the team and followed the flowchart process.

1. ICPT and SQIG members reviewed and inputted quality-related requirements for a Request for Proposal and an associated Statement of Work (SOW). For example, requirements identifying how and when results are reported were added to the SOW.
2. SQIG assisted in performing supplier evaluations. An examination of the on-line, real-time database of supplier evaluations (<http://www.lanl.gov/sqig>), revealed that a SQIG member had already performed an evaluation of one of the suppliers. Since this had been done recently, an additional evaluation was not necessary. This resulted in a significant reduction in cost and time to conduct the evaluation. SQIG developed a checklist that was used to evaluate the remaining suppliers. For two of the suppliers, SQIG assembled teams from Lawrence Livermore National Laboratory (LLNL) and Kaiser Hill Rocky Flats that were in close proximity to these suppliers. This resulted in significant savings to perform these evaluations because of negligible travel costs.
3. SQIG will gather performance data from organizations using these BOAs and provide it to the ICPT steering committee. This data will also be available to all DOE contractor sites, as is all SQIG data.

Partnering between ICPT and SQIG members to implement a BOA for BeLPT has been highly successful, as evidenced by praise from DOE. SQIG has also received praise from Richard Hopf, DOE Office Of The Procurement And Assistance Management for cost savings, reduction of duplicative supplier assessments, information sharing among DOE contractor sites and partnering with Procurement. SQIG looks forward to working on future ICPT's and is already assisting with an upcoming ICPT for welding material.

SQIG welcomes Procurement participation in SQIG. If, as a Procurement professional, you would like to join SQIG, please contact Steve Stein at [<mailto:stein1@bnl.gov>]. We also encourage you to visit the SQIG homepage at the web site listed above.

Steering Committee

- Peggy Plyler, WSRC
- Joe Ingraffia, ANL
- Ed Lovett, NNSA
- John Hernandez, LANL
- Kristin Ruley, LLNL
- Tom Miller, LLNL
- Lisa Sehlike, INEL
- Jim Tower, DOE-HQ
- Chuck McDonald, UC
- Bob Dykes, Bechtel-Jacobs
- Pat Marmo, Fluor Hanford
- Jeff Miller, SNL
- Mark DeVisser, INEL
- Teresa Albus, Pantex

Computers For Home or Work Through ICPT

As many of you are aware, an ICPT team comprised of Pat Marmo (Fluor Hanford), Joe Ingrassia (Argonne National Laboratory) and Mark de Visser (Idaho National Engineering and Environmental Laboratory) recently completed the issuance of ICPT Agreements to the following Computer Companies:



The pricing that is available under these arrangements is priced below GSA pricing and all companies will work through local value added small business resellers to

assist all of us in meeting our socio economic goals. Additionally, this pricing is also available to subcontractors working on contracts at your locations in accordance with a letter that was recently issued to all ICPT Agreement holders from the ICPT Steering Committee

<http://www.hanford.gov/pmm/icpt/home.html>

The news gets even better as you can now buy computers directly from these companies for your personal use at home. The links below will take you directly to the web site for purchasing the computers.

http://www.hanford.gov/pmm/icpt/employee_purchase_plans.html

If you have any questions, contact the above listed team members.

Agreements for Internet Sales Added to the ICPT Web Site

This section provides guidance for using ICPT Internet Auction Agreements for eliminating excess items. It links to a DRAFT Guide for Internet Auctions, which provides more detailed direction for using an Internet Auction service, as well as the screening, bidding, Q&A, technical review, and selection process. It also lists items that should NOT be sold through Internet auctions, and things to watch out for/keep in mind when using an on-line auction service.

You can access the Internet Sales Agreements page at: http://www.hanford.gov/pmm/icpt/sales_agreements.html At this time there is one ICPT ordering agreement for Internet auction services with Bid4Assets.com.

NEW ICPT Agreements:

(click on each co. logo to link to their web site)

Integrated Environmental Services, Inc. provides Gas Cylinders



INTEGRATED
Environmental Services, Inc.



Wildflower International, Ltd. Provides Cisco

Permafix Environmental Services provides the disposition of Thorium and Uranium chips.



GATES/ARROW
DISTRIBUTING

Gates/Arrow Distributing provides Hewlett Packard products & printers.



Working ICPT Sub Teams

Dell, Gateway, Micron, Compaq, Cisco, Wildflower International, Printers and Adobe: Over the past two years, the IT-sub team has evolved into its current members: Pat Marmo (FH), Joe Ingraffia (ANL), Jeff Miller (SNL), and Mark de Visser (INEEL). After successfully awarding ICPT agreements to four PC manufacturers (Dell, Gateway, Micron, and Compaq), and recently awarding an ICPT agreement covering Cisco Systems products and services to a Small Disadvantaged Woman Owned HUBZone company (Wildflower International), this team is looking at establishing new agreements for computer printers, as well as look at specific software products widely utilized throughout the complex (i.e., Adobe).

VWR Scientific, Fisher Scientific, Xpedx, Grainger and Motorola: Kristin Ruley (LLNL) and Tom Miller (LLNL) are currently completing the re-negotiation and/or renewal of current ICPT agreements held by VWR Scientific, Fisher Scientific, Xpedx, and Grainger. Particular emphasis in the re-negotiations of these agreements will be the extent of small business participation. In addition to these existing agreements, Kristin and Tom are looking at the possibility of establishing an ICPT agreement with Motorola Corporation for "open-market" telecommunication products.

Recycled Engineering Pads: Jeff Miller (SNL) is working with paper suppliers to see if there is enough interest to persuade these suppliers to make commonly used engineering pads out of recycled content paper. The intent is to make these recycled engineering pads available through the normal office products supply chain.

eBay, Bid4Assets, Yahoo: Barbara Tuthill (WSRC) is spearheading a group that will look at setting up multiple contracts with organizations that run on-line auctions, which can be utilized for the disposal of surplus supplies and/or equipment. Negotiations are currently underway with eBay and Bid4Assets, while negotiations with Yahoo have reached a standstill due to difficulties with the terms and conditions.

American Office Products Distributors: ICPT Chairperson, Peggy Plyler (WSR) is looking into American Office Products Distributors (AOPD), which is a network of Office Product Distributors to determine if there are any opportunities for ICPT involvement in the office supply commodity area.

Welding Supplies and/or Equipment: Bob Dykes (BJLLC) - is investigating the feasibility of putting together an ICPT agreement covering welding supplies and/or equipment.

The ICPT Steering Committee welcomes any suggestions from the Contractors in the complex on candidates for future ICPT agreements. Please send all recommendations to Peggy Plyler.



Subcontractor Eligibility to Use ICPT Agreements

(Memo from Peggy Plyler)

March 26, 2002

To: ICPT Agreement Holders
From: ICPT Executive Steering Committee
Subject: Utilization of ICPT Agreements by Subcontractors

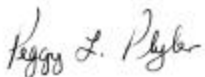
As you know, prime contractors and their subcontractors perform the majority of the work in support of the DOE mission. It follows, therefore, that the prime and the subcontractors' costs of materials and supplies have a significant effect on DOE's overall cost to fulfill its responsibilities. This is especially true in the case of cost reimbursement subcontractors and subcontractors to a particular category of DOE prime contractor known as Management and Integration (M&I) contractors. After deliberation, therefore, the ICPT Executive Steering Committee has determined that subcontractors to the DOE prime contractors are authorized users of ICPT agreements when purchasing materials or services for use under their prime contractor issued DOE subcontracts.

The effects of flowing down this pricing to subcontractors will be mutually beneficial. As a supplier, you will receive increased volume against your ICPT agreement. As a customer, DOE will realize greater savings.

Therefore, a subcontractor who holds a currently active subcontract with at least one DOE M&O or M&I contractor is now authorized to use any ICPT agreements. Upon your request, the subcontractor will furnish you with reasonable proof of this current relationship by providing a copy of the signature page of the subcontract between the subcontractor and the DOE prime contractor. Subcontractors will be cautioned that ICPT pricing may only be utilized in support of DOE work and that non-DOE work is not eligible for the ICPT pricing and discounts.

The ICPT Executive Steering Committee recognizes and appreciates your company's willingness to help us all minimize costs, and thereby maximize the performance of work essential to meet DOE's missions. We look forward to a continued, mutually beneficial relationship as well. If you have questions or comments regarding this letter, please contact me at 803-557-5771 or at peggy.plyler@srs.gov.

Sincerely,



Peggy L. Plyler, Chair
ICPT Executive Steering Committee